

Our Team of Procurement Specialists

Hargrove Engineers + Constructors' procurement team offers a full range of supply chain management services that includes developing sourcing strategies, executing the Request for Proposal (RFP) process, negotiating terms and conditions, awarding Purchase Orders (PO), expediting material and vendor data, and coordinating logistics. Our team is trained in various ERP/MRP software systems, including SAP, SmartMaterials, Ariba, Deltek Vision, and others. We understand the value of building strategic relationships and can leverage our suppliers to add value to our projects. We understand the complexities of international sourcing, and we have the expertise in-house that can navigate issues involving foreign currency, logistics, and INCO terms.



How Our Team Works

Hargrove develops a procurement execution plan for each project, which includes a Contracting & Procurement (C&P) Plan that details the sourcing strategy and contract approach. We utilize our procedures to support clients, but can also customize our approach depending on the goals and requirements of the project. This adaptable approach allows us to execute our services in a myriad of ways: "as agent for," surrogacy, seconded, bidding process only, or full EPC project execution. Materials that our team typically procure for our projects are, but not limited to, major process equipment, pumps, valves, pipe, tanks, pressure vessels, electrical equipment, instrumentation, and a variety of bulk materials. We also execute fabrication orders for pipe, steel, and modular units, and procure project-related services when Hargrove is acting as the agent for our client.



Our Areas of Expertise

- Supplier/Contractor Qualification
- Procurement Execution Plan/ Contracting Strategy
- International Procurement + Emerging Markets
- RFQ/RFP Packages + Bid Process
- Commercial Review + Total Cost Analysis
- Negotiating Strategies + Cost Savings
- Award Recommendations
- Integration with Owner Systems + Software
- Requisitions + Purchase Orders
- Subcontracting
- Expediting/Logistics
- Materials Management
- Invoicing Support + Project Close-out
- Client Training
- Procedure Writing